

Gdynia, 30 March 2020

**To all customers,****Re : Manipulation fee for railway service at DCT Gdansk***Dear Sirs,*

We regret to inform you, that despite the attempts made to amicably solve the dispute between intermodal operators (represented by Polish International Freight Forwarders Association) and DCT Gdańsk, unfortunately no agreement has been reached in respect of collecting by DCT so-called 'manipulation fee for railway service'.

DCT Gdańsk S.A., pointing to the provisions of the paragraph 3.1. of their Standard Tariff, demands 'manipulation fee for railway service' from intermodal operators, in the amount of € 4,60 per each TEU arriving or departing to/from DCT by railway on weekdays. Additionally, the amount of this fee increases respectively by 50/100/150% in case of containers arriving/departing to/from DCT on Saturday/Sunday/holiday.

The Management of DCT claims, that the „manipulation fee“ is a reward for the number of services, mainly related to preparation and management, necessary to put the containers on or off the train. DCT argues, that Terminal Handling Charges (THC) collected by shipping lines, covers 100% of transshipment costs in relation: ship - terminal yard - truck or vice versa, and only 95% of transshipment costs in relation: ship - terminal yard - train or vice versa.

PCC Intermodal S.A., just as the vast majority of intermodal operators, finds the 'manipulation fee for railway service' as an unreasonable and undue reward collected by DCT Gdańsk S.A. and a overt discrimination of intermodal transport by the only deep-water terminal in Poland. This type of practices and fees do not take place at any other container terminals in european ports. Our belief is that all costs connected with the transshipment of the container in relation ship-terminal yard-any mode of inland transport and vice versa are duly covered by shipping lines and settled under THC. And there is no difference, whether said container arrived or departed to/from DCT by train or by truck.

Due to the fact, that the dialog with DCT Gdańsk has not given any result and the terminal makes access to railway siding subject to payment of so-called 'manipulation fee', in order to deliver or to pick up your containers to/from DCT, we are forced to re-invoice the mentioned costs on you.

Taking all above into consideration, please be informed, that there will be added a new position to the PCC Intermodal S.A Services Tariff named 'manipulation DCT'. This fee will be charged additionally to agreed transport rates for every transport order to/from DCT Gdańsk beginning as from May 1st 2020 (decided by the date of loading/discharging the container at DCT). The amount of the charge will be equal to the amount of 'manipulation fee for railway service' applied by DCT, and this charge will be visible as a separate position on our invoices. At the same time, we would like to assure you, that the 'manipulation DCT' position will be removed from PCC Intermodal S.A. Tariff, as soon as DCT Gdańsk withdraws from collecting so-called „manipulation fee“ from intermodal operators.

*Sincerely,*

Management Board of PCC Intermodal S.A.